

A decorative graphic on the left side of the page, consisting of a grid of squares in various shades of yellow and orange, creating a pixelated or mosaic effect.

## ***EXPECTATIONS OF A MULTI-YEAR GROWTH TRAJECTORY***

REPORT TO STAKEHOLDERS

FOR THE YEAR ENDED 30 JUNE 2022

# PRESENTATION OVERVIEW

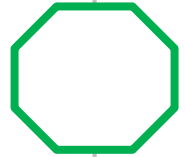
<b>Henry Laas</b>	New Strategic Future	Slide 3
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# NEW STRATEGIC FUTURE

THE ESSENCE OF OUR NEW STRATEGIC FUTURE

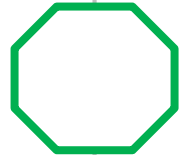
**To be a multinational specialised engineering and contracting Group mainly focused on the natural resources market sector**

- *Specialist contractor vs. general contractor*
- *Defines geographic reach, core business and market focus*
- *Energy, metals & minerals, power & water, specialised infrastructure*



**To provide services across the project lifecycle**

- *Optimise value recognition from project opportunities*
- *Engineering, procurement, construction, commissioning, operations and maintenance*
- *Variety of contracting models, ranging from cost reimbursable to EPC lump sum*



**To achieve *Engineered Excellence* in all aspects of the business (health & safety, risk & commercial, project delivery)**

- *Our people, values driven culture, business systems and processes*



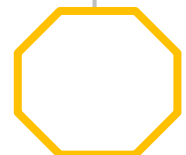
**To achieve growth through acquisition and organic growth**

- *Developed markets, higher margin market segments*



**To enhance shareholder value**

- *Financial performance*
- *Offshore listing*



**STOP.THINK.ACT.24/7: SAFE OUTCOMES IN EVERYTHING WE DO**

**BUSINESS PLATFORMS**

**ENERGY, RESOURCES  
& INFRASTRUCTURE**

**MINING**

**POWER, INDUSTRIAL  
& WATER**

**PURPOSE**

Enabling fixed capital  
investments that  
support the  
advancement of  
sustainable human  
development

**VISION**

To be a leading  
multinational  
engineering and  
contracting group that  
applies our project life  
cycle capabilities to  
optimise fixed capital  
investment

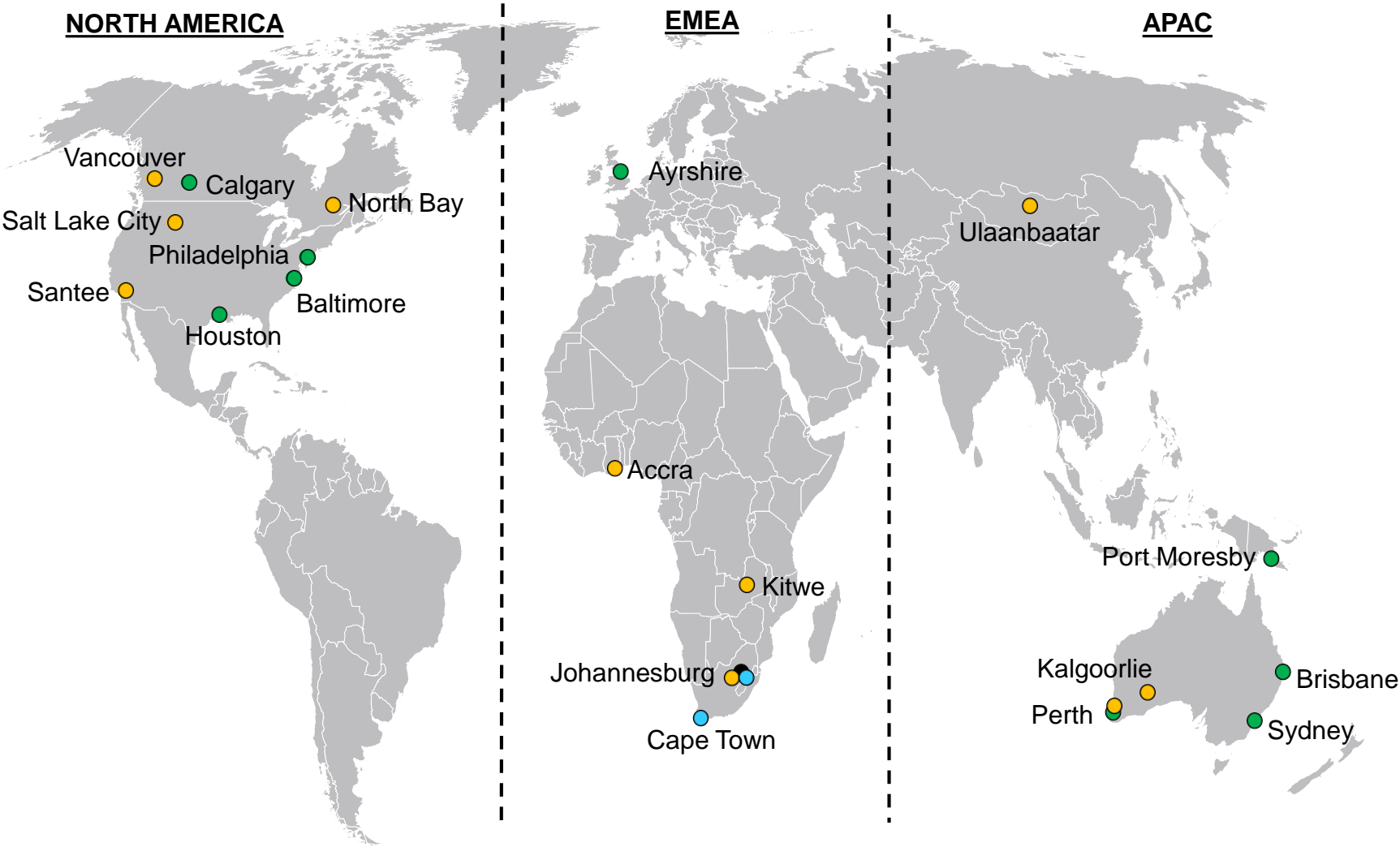
**VALUES**

Integrity  
Respect  
Care  
Accountability  
Commitment



# THE MURRAY & ROBERTS GROUP

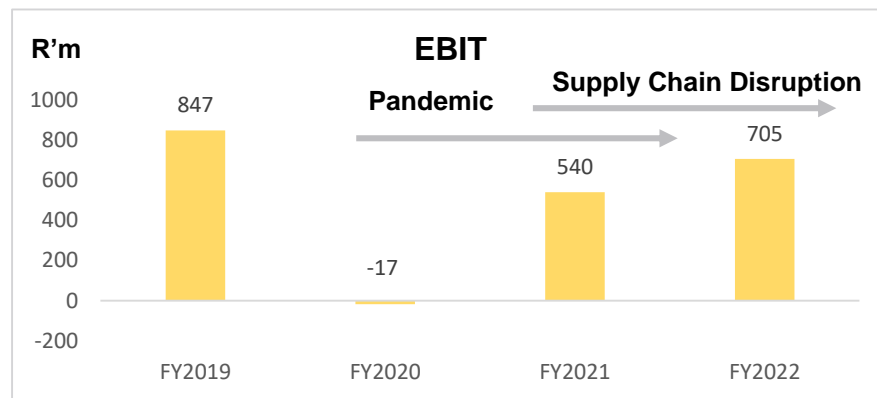
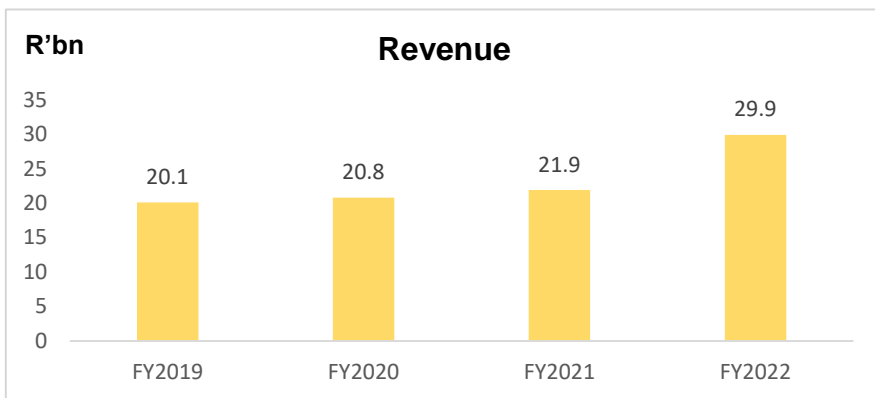
A MULTINATIONAL ENGINEERING AND CONTRACTING GROUP



- Corporate Office
- Energy, Resources & Infrastructure
- Mining
- Power, Industrial & Water

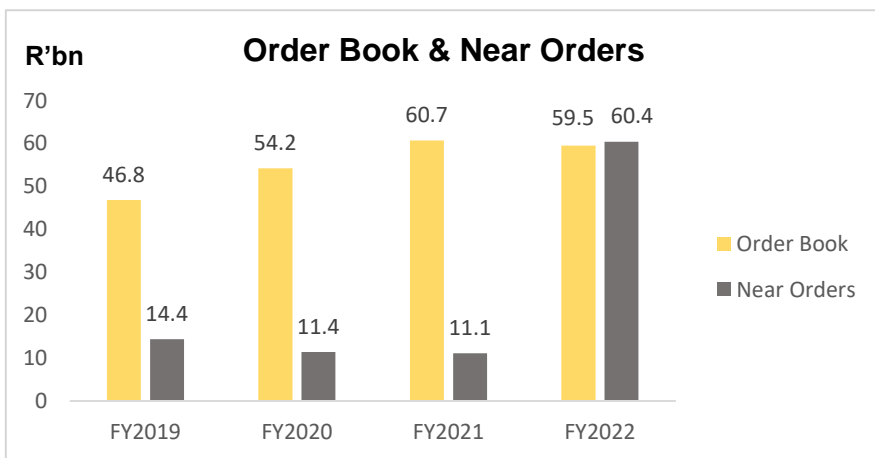
# RESULTS IN CONTEXT

STRONG REVENUE AND EARNINGS FOR CONTINUING OPERATIONS



**Strong growth in revenue and earnings from continuing operations**

**Order book and near orders provide an unprecedented R120 billion market opportunity for the Group**



The Group's strategic efforts over the past five years are bearing fruit as demonstrated by its strong and consistent order book

Its order book, near orders and project pipeline underpin our expectation that the Group will continue on its multi-year growth trajectory

# RESULTS SALIENT FEATURES

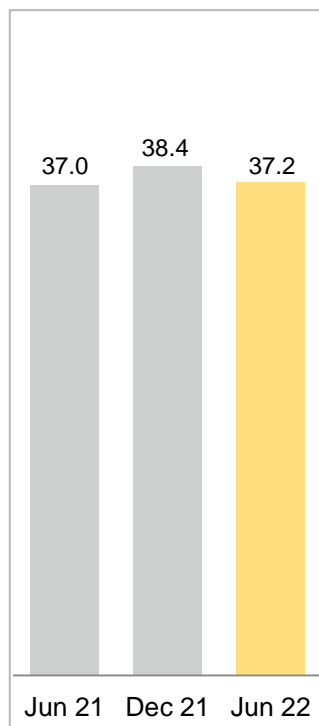
FOR THE YEAR ENDED 30 JUNE 2022

	FY2022	FY2021	Comments
Revenue	R29,9 billion	R21,9 billion	Financial performance: <ul style="list-style-type: none"> <li>Growth in Group revenue and earnings, notwithstanding supply chain disruption and escalating inflation</li> <li>Significant increase in revenue and operating profit in the <b>Energy, Resources &amp; Infrastructure platform</b></li> <li>Increase in revenue and slight decrease in earnings in the <b>Mining platform</b></li> <li><b>Power, Industrial &amp; Water platform</b> recorded a reduced loss. Investment in the renewable energy sector expected to improve prospects in FY2023</li> </ul>
Continuing EBIT	R705 million	R540 million	
Diluted continuing HEPS	58 cents	16 cents	
Order book	R59,5 billion	R60,7 billion	<ul style="list-style-type: none"> <li>Strong order book provides foundation for earnings growth in FY2023 and in the medium term</li> <li>R29,8 billion of revenue for FY2023 already secured</li> </ul>
Net (debt)/cash	(R1,1 billion)	R0,7 billion	Movement in net debt due to increased working capital required to support growth

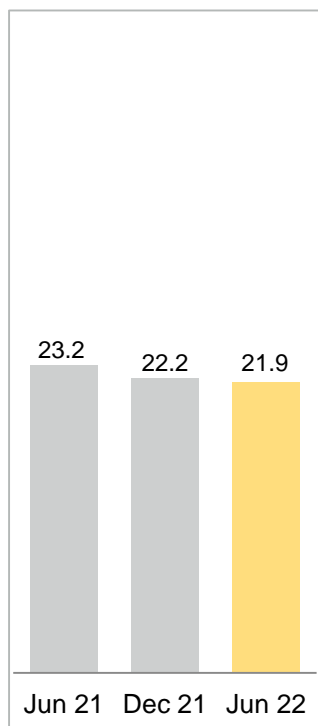
# ORDER BOOK

SIGNIFICANT, QUALITY ORDER BOOK OF R59,5 BILLION

## Energy, Resources & Infrastructure



## Mining



## Power, Industrial & Water



## Total



1. Strong order book maintained, notwithstanding revenue generated of between R2,0 billion and R2,5 billion per month
2. **Energy, Resources & Infrastructure:** Strong order book expected to grow further
3. **Mining:** Order book maintained after exclusion of two contracts terminated by mutual agreement (Kalagadi & B2Gold)
4. **Power, Industrial & Water:** Order book low, but expected to grow in the near term



# ORDER BOOK

SUPPORTS MEANINGFUL EARNINGS GROWTH IN FY2023

Platform	Order book % split		Order book Rbn		Order book Rbn		
	SADC	Int.	June 2022	June 2021	FY Time Distribution		
Energy, Resources & Infrastructure		100	37,2	37,0	2023	18,6	
					2024	10,3	
					>2024	8,3	
Mining	45	55	21,9	23,2	2023	10,8	
					2024	4,8	
					>2024	6,3	
Power, Industrial & Water	100		0,4	0,5	2023	0,4	
					2024	-	
					>2024	-	
	17%	83%	59,5	60,7	29,8	15,1	14,6
					FY2023	FY2024	>FY2024

R29,8 billion of revenue for FY2023 has already been secured.  
FY2023 revenue is expected to be circa R40 billion

FY2021	26,8	17,5	16,4
	FY2022	FY2023	>FY2023
FY2020	16,6	12,9	24,7
	FY2021	FY2022	>FY2022

# ORDER BOOK, NEAR ORDERS & PIPELINE

STRONG PIPELINE - SIGNIFICANT NEAR ORDERS OF R60,4 BILLION

Rbn	Order book	Pipeline			
		Near orders	Category 1	Category 2	Category 3
Energy, Resources & Infrastructure	37,2	43,6	8,3	39,1	697,2
Mining	21,9	14,9	21,4	48,1	35,0
Power, Industrial & Water	0,4	1,9	9,1	44,0	13,3
<b>30 June 2022</b>	<b>59,5</b>	<b>60,4</b>	<b>38,8</b>	<b>131,2</b>	<b>745,5</b>
<b>31 December 2021</b>	<b>61,1</b>	<b>12,8</b>	<b>74,3</b>	<b>92,3</b>	<b>843,8</b>
<b>30 June 2021</b>	<b>60,7</b>	<b>11,1</b>	<b>84,1</b>	<b>94,7</b>	<b>583,9</b>

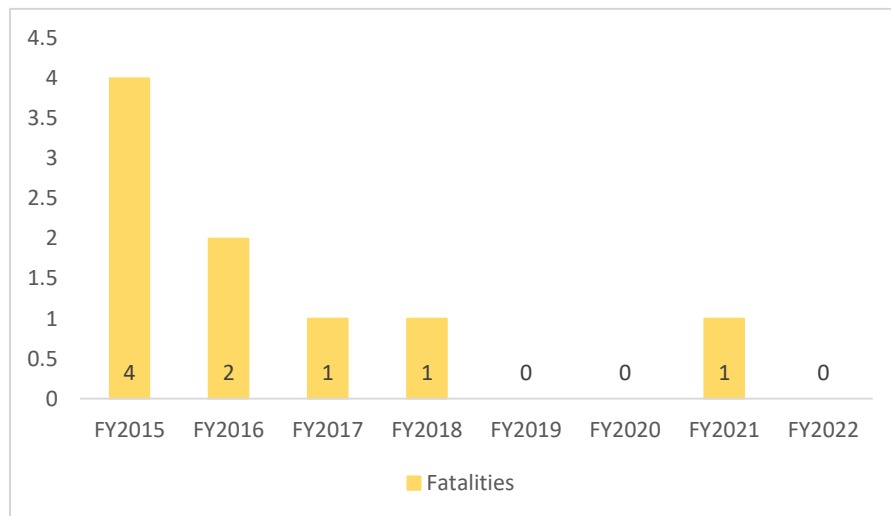
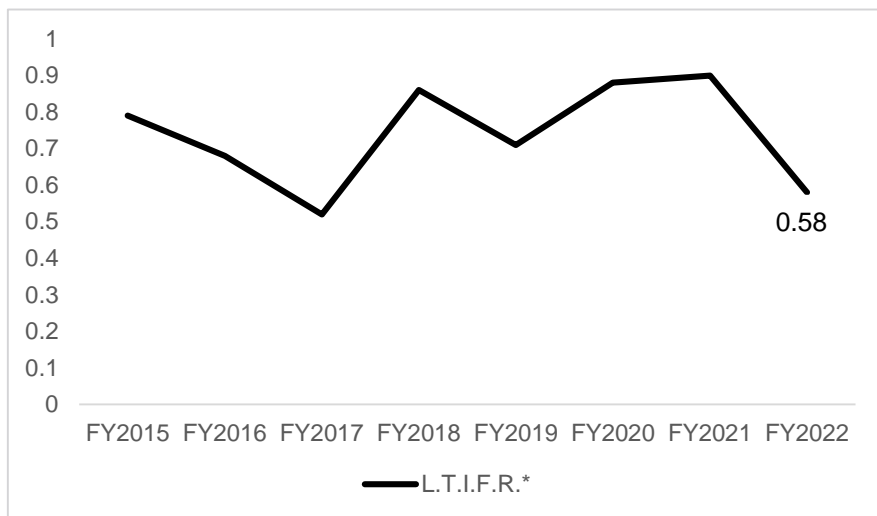
## PIPELINE DEFINITION

**Near orders:** Preferred bidder status and final award is subject to financial/commercial close – more than a 95% chance that these orders will be secured

**Category 1:** Tenders submitted or under preparation (excluding near orders) – projects developed by clients to the stage where firm bids are being invited – reasonable chance to secure, function of (1) final client approval and (2) bid win probability

**Category 2:** Budgets, feasibilities and prequalification – project planning underway, not at a stage yet where projects are ready for tender

**Category 3:** Leads and opportunities which are being tracked and are expected to come to market in the next 36 months – identified opportunities that are likely to be implemented, but still in prefeasibility stage



\* Lost Time Injury Frequency Rate per million work-hours

## The Group remains focused on ensuring the safety, health and wellbeing of our employees

- No fatalities (FY2021: 1)
- Improved lost-time injury frequency rate to 0.58 (FY2021: 0.90)
- Safety performance compares to the best in the world in relevant market sectors

# GROUP ESG PERFORMANCE

GROUP ACHIEVED AN IMPROVED RATING OF 39.4

## Environmental, social and governance (“ESG”) outcomes

- ESG outcomes are factored into capital allocation or investment decisions by financial institutions and investors
- In FY2021, CEN-ESG, based in the United Kingdom, assessed the Group’s ESG performance and disclosure, providing a baseline for further improvement. The Group scored 31.5 out of 100, with the average score for the industrials sector being 30.2
- In FY2022 the Group enhanced its measurements and disclosure and achieved an improved rating of 39.4

**FY2021**

**FY2022**

**Group: 31.5**

**Industrials: 30.2**

*Score out of 100*

**Group: 39.4**

**Industrials: 38.2**

*Score out of 100*

A photograph of two male workers in a control room. They are wearing white hard hats, safety glasses, and orange high-visibility vests. The worker on the left is pointing at a large screen that displays a 3D visualization of a mining operation, showing a large excavator or drill rig working in a rocky environment. The worker on the right is looking at the screen. In the foreground, there is a control panel with various buttons and levers. The background shows other equipment and a window.

## SEGMENTAL ANALYSIS

- ENERGY, RESOURCES & INFRASTRUCTURE
- MINING
- POWER, INDUSTRIAL & WATER
- BOMBELA CONCESSION COMPANY
- DISCONTINUED OPERATIONS





# ENERGY, RESOURCES & INFRASTRUCTURE

A MULTINATIONAL BUSINESS PLATFORM

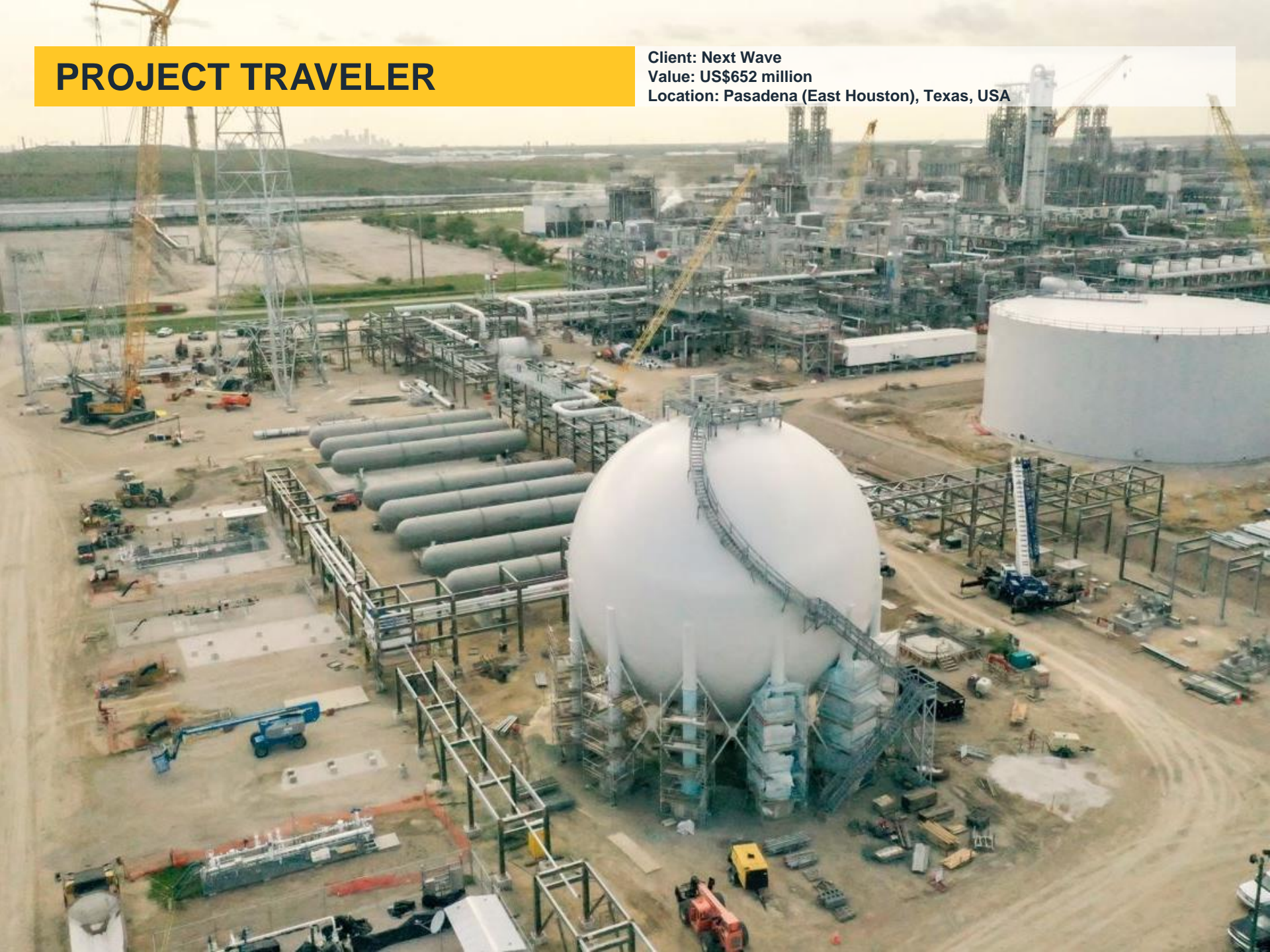


# PROJECT TRAVELER

Client: Next Wave

Value: US\$652 million

Location: Pasadena (East Houston), Texas, USA





# SNOWY 2.0

Client: Snowy Hydro Ltd

Value: AUS\$5.4 billion / JV with Webuild and Lane

Location: New South Wales, Australia





# ENERGYCONNECT

Client: Transgrid

Value: AUS\$1,5 billion / 50/50 JV with Elecnor

Location: New South Wales, Australia



Rm	North America		EMEA		APAC		Total	
	2022	2021	2022	2021	2022	2021	2022	2021
Revenue	6 327	4 139	507	468	10 452	6 758	17 286	11 365
Operating profit	28	204	5	3	373	20	406	227
Operating margin	-	5%	1%	1%	4%	-	2%	2%
Order book	6 068	5 210	378	248	30 822	31 592	37 268	37 050

### Strong operating profit and order book. Platform expected to contribute significantly over the next three years

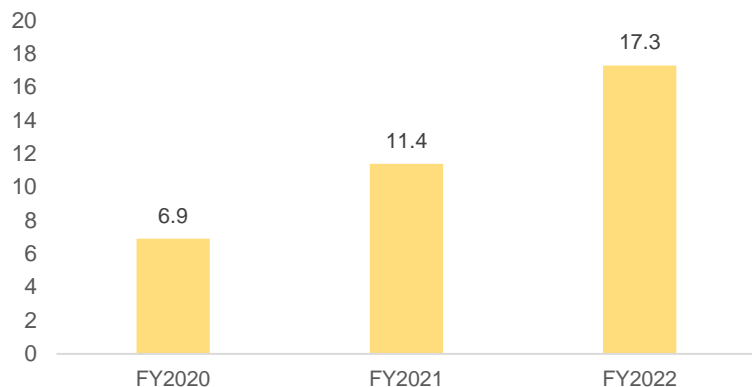
- North America:** FY2022 revenue growth as a result of the US acquisition of JJ White in October 2021 and the progression of Next Wave's Project Traveler. Reduced operating margin reflects adjustments for continued pandemic impact on Project Traveler and LNG Canada, as well as increased overhead cost associated with the acquisition and integration of JJ White
- EMEA:** FY2022 revenue improvements as a result of a full contribution from the i-tech business, acquired in FY2021. The EMEA region has a strong secured order book for the year ahead
- APAC:** Revenue and earnings growth resulting from a larger project portfolio, now including the Waitsia Gas Project, Transgrid's Project Energy Connect, Lombrum PNG Naval Base and the Tallawarra B Power Station, combined with progress on Snowy Hydro 2.0. FY2021 earnings were impacted by the completion of legacy poor performing contracts

# ENERGY, RESOURCES & INFRASTRUCTURE

## SEGMENTAL ANALYSIS

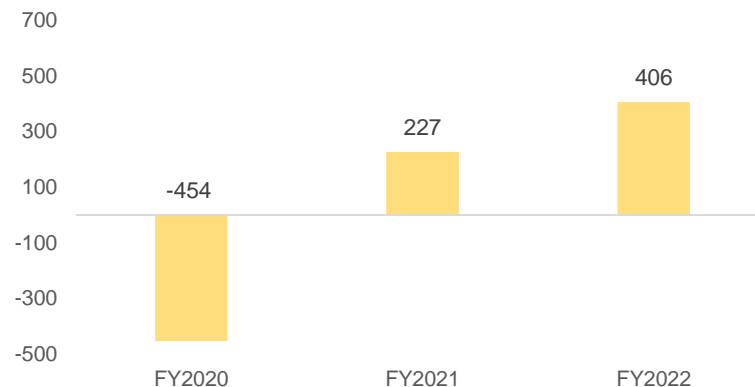
### Revenue

R'bn



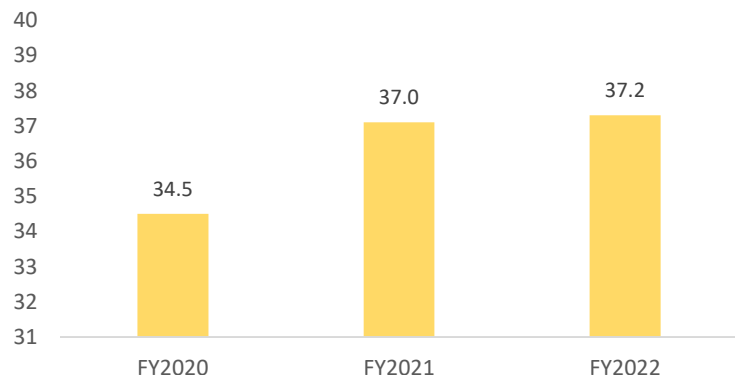
### EBIT

R'm



### Order Book

R'bn



- 1. Revenue:** The revenue growth over the past three years is reflective of the platform's diversification away from a single and cyclical market in Australian LNG
- 2. EBIT:** Earnings growth reflective of higher levels of revenue from a growing portfolio of projects and the diminishing impact of the pandemic
- 3. Order book:** Significant order book maintained in FY2022 and expected to grow further, considering near orders of circa R40 billion, attributable to the Inland Rail and Perdaman projects. Securing these two large projects remain subject to financial close and the platform's ability to provide the required bonding





# MINING

A MULTINATIONAL BUSINESS PLATFORM



# VENETIA MINE

Client: De Beers

Value: R14,5 billion

Location: Limpopo Province, South Africa





# OYU TOLGOI

Client: Rio Tinto  
Value: R1,1 billion  
Location: Gobi Desert, Mongolia





# JANSEN MINE

Client: BHP

Value: R2,6 billion

Location: Saskatchewan, Canada



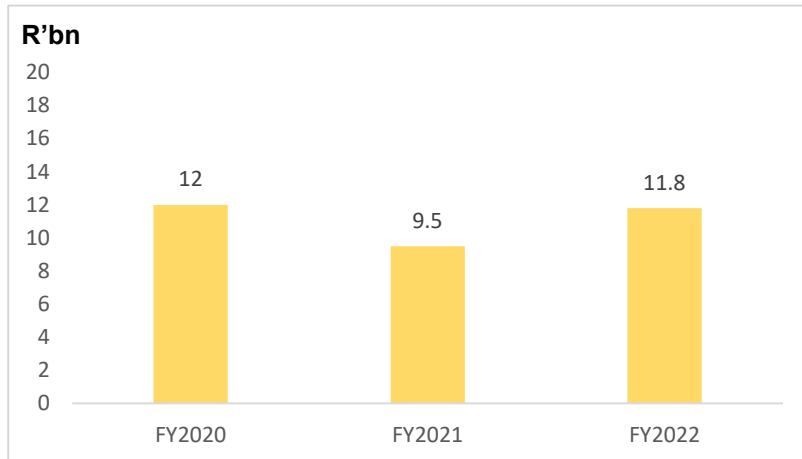
Rm	Africa		Australasia		The Americas		Total	
	2022	2021	2022	2021	2022	2021	2022	2021
Revenue	3 819	3 442	3 828	2 768	4 122	3 326	11 769	9 536
Operating profit	149	255	203	86	97	132	449	473
Operating margin	4%	7%	5%	3%	2%	4%	4%	5%
Order book	9 770	11 845	4 715	4 349	7 400	7 024	21 885	23 218

### Strong revenue growth, but marginal decrease in earnings

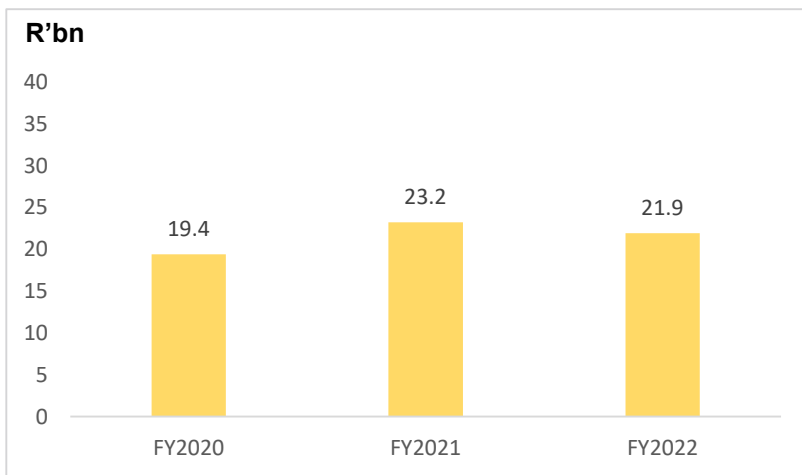
- Africa:** Higher revenue reflective of increased production on the Venetia contract. Prior period operating profit included claims settled on Kalagadi contract. Reduction in order book due to the consensual termination of B2Gold (Namibia) and Kalagadi contracts
- Australasia:** Growth in revenue, operating margin and order book reflective of improved trading conditions. Significant opportunity for further growth in revenue and earnings in the near to medium term
- The Americas:** Increase in revenue indicative of improving trading conditions, yet still low relative to overhead cost base. Operating profit in the prior period included Canadian Emergency Wage Subsidies, which reduced substantially in the current period. The order book recovered late in the reporting period and will benefit FY2023 revenue and earnings
- Operating Margin:** Slightly down, also due to increased overheads for the period, due to additional costs incurred in relation to the transformation of the platform into an integrated global entity



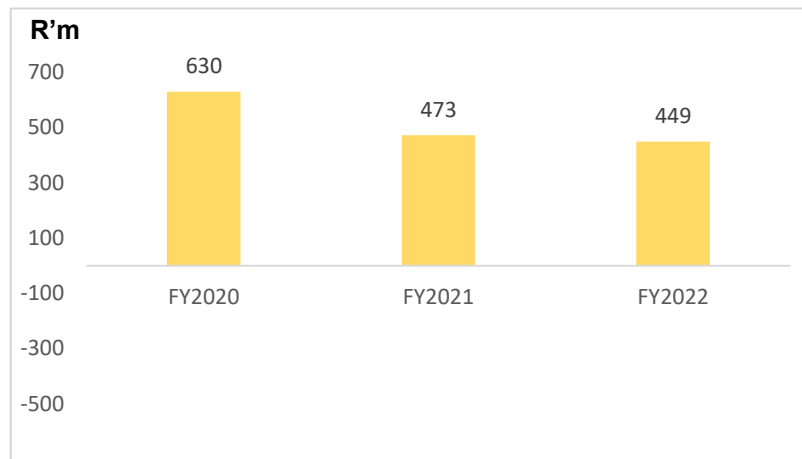
### Revenue



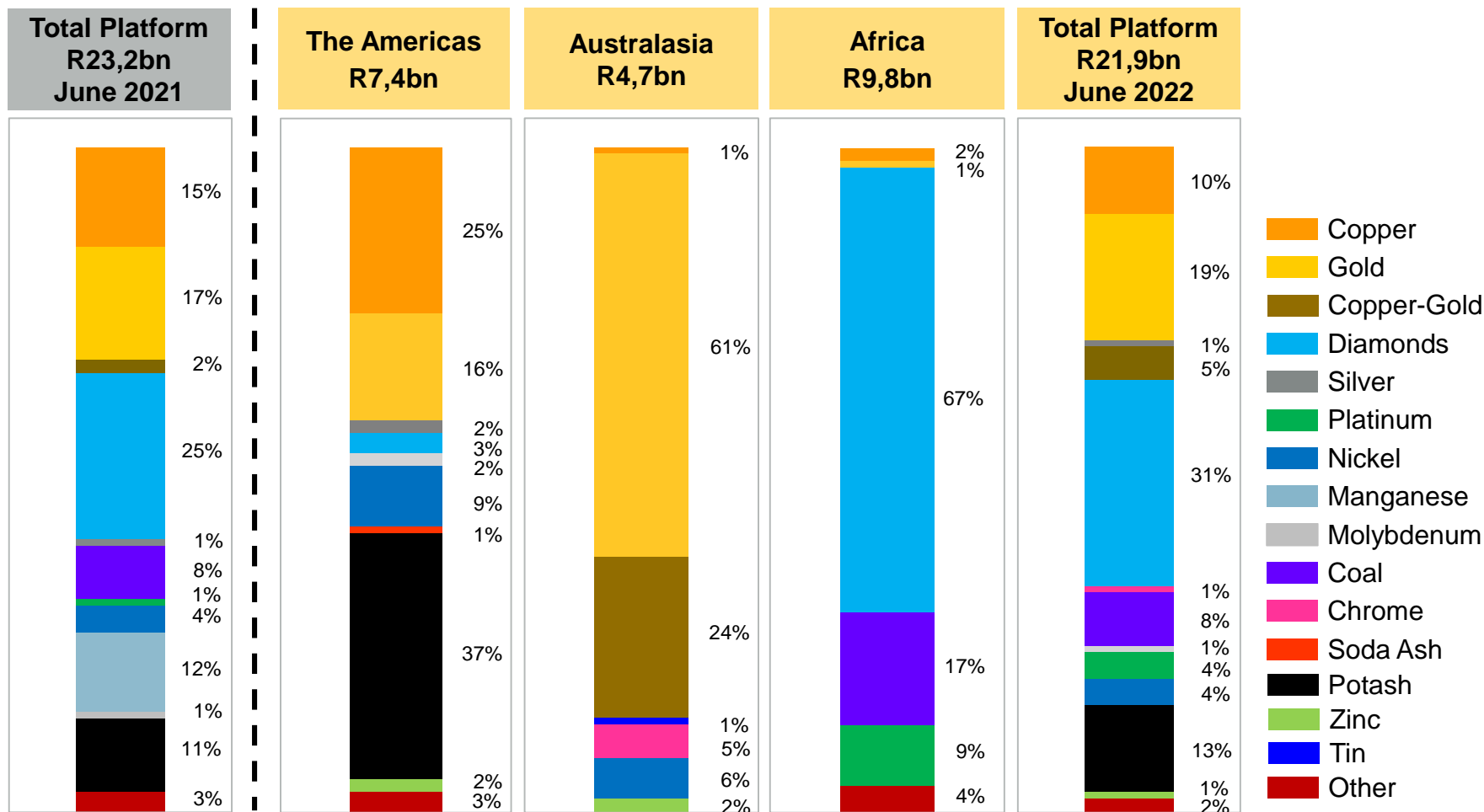
### Order Book



### EBIT



- Revenue:** Lower revenue in FY2021 reflective of pandemic-related delay in investment decisions, mainly in Australasia and the Americas. Both regions reported revenue growth in FY2022
- EBIT:** Full impact of lower revenue on FY2021 EBIT, partly offset by one-off upside from the close-out of certain commercial matters (Africa) and pandemic related subsidies (Americas). FY2022 margin impacted by investment in strategic initiatives
- Order book:** Strong order book maintained. Near orders to the value of circa R7 billion expected to convert within the next three months. Increasing demand for “future-facing” metals and minerals



GOOD SPREAD OF COMMODITIES IN ORDER BOOK



# POWER, INDUSTRIAL & WATER

SUB-SAHARAN AFRICA FOCUSED PLATFORM



# MEDUPI MILL MAINTENANCE

Client: Eskom

Value: R130 million

Location: Limpopo Province, South Africa





# GOLOMOTI PV SOLAR FARM

Client: JCM Power

Value: US\$6,6 million (Business scope value)

Location: Golomoti, Malawi





# ORGANICA WASTEWATER

Client: V&A Waterfront

Value: 10-year Operations & Maintenance

Location: Cape Town, South Africa



# POWER, INDUSTRIAL & WATER

## SEGMENTAL ANALYSIS

Rm	Power & Industrial		Water		Solar, Transmission & Distribution		Other		Total	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Revenue	325	756	18	27	467	195	-	-	810	978
Operating profit/(loss)	38	62	(13)	(33)	(44)	(68)	(136)	(136)	(155)	(175)
Operating margin	12%	8%	(72%)	(122%)	(9%)	(35%)	-	-	(19%)	(18%)
Order book	119	200	2	124	268	146	-	-	389	470

### Challenging market conditions continued. Substantial near-term opportunity in the renewable energy sector

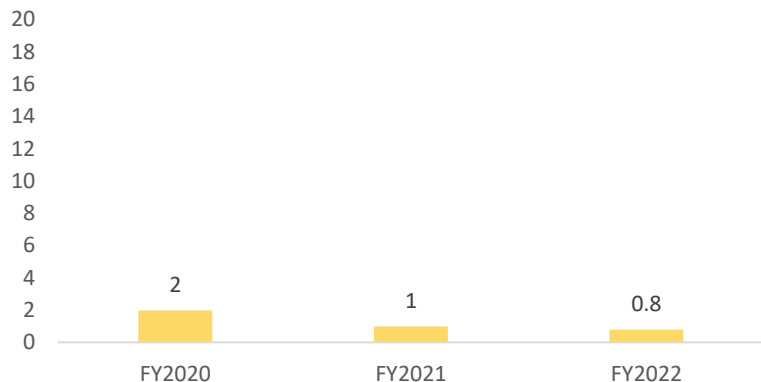
- 1. Power & Industrial:** Decrease in revenue, operating profit and order book, largely due to completion of Power Programme and Sappi project
- 2. Water:** Revenue relates to the Organica wastewater treatment plant installation at the V&A Waterfront in Cape Town. Operating loss due to insufficient revenue to support overheads. Order book now excludes Athlone C works as final commercial terms could not be agreed
- 3. Solar, Transmission & Distribution:** Due to the delay in Round 5 REIPPP closing and transmission rollout, T&D did not achieve adequate levels of revenue to support overhead costs, resulting in an operating loss for the year. This loss was partially offset by a contribution from the newly established solar business which also contributed to the revenue growth for this sector
- 4. Other:** In line with prior period, but relates mainly to unallocated overhead costs and continued legal costs to close out legacy commercial matters

# POWER, INDUSTRIAL & WATER

## SEGMENTAL ANALYSIS

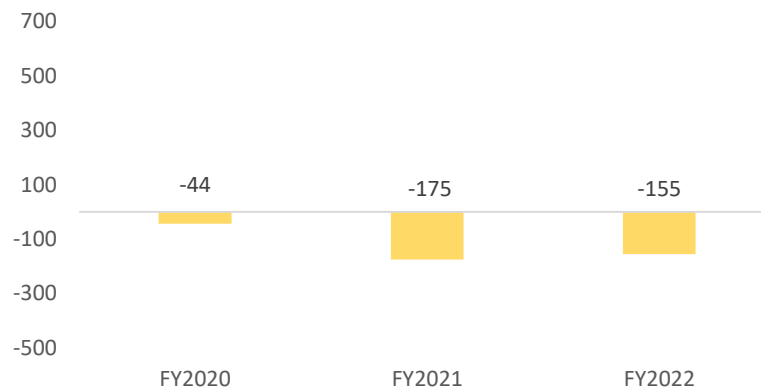
### Revenue

R'bn



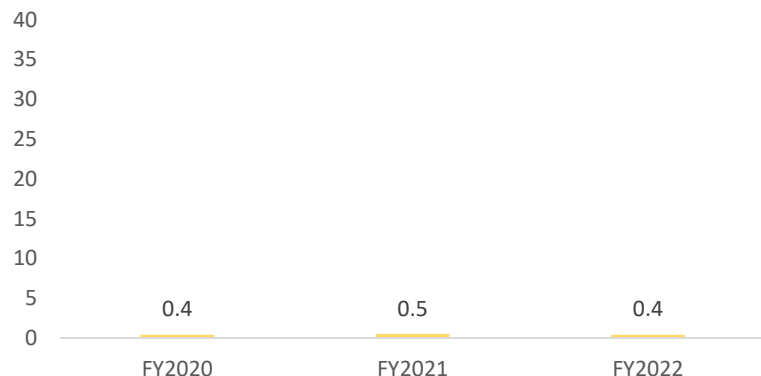
### EBIT

R'm



### Order Book

R'bn



- 1. Revenue:** Revenue declined over the past three years due to a lack of investment in the South African market
- 2. EBIT:** Reduced loss in FY2022. Notwithstanding significant reduction in overhead costs, revenue is still too low to support the cost base
- 3. Order book:** Small order book marginally down on FY2021, but significant near orders of R1,9 billion in the renewable energy sector. Platform has successfully delivered on wind energy and utility-scale solar facilities and increasing investment in this sector is expected to provide opportunity for the platform to return to profitability in the near term





# BOMBELA CONCESSION COMPANY

## INVESTMENT

Rm

	2022	2021
Revenue	-	-
Operating profit	193	209
Order book	-	-

### Bombela Concession Company

1. The work-from-home model adopted during the pandemic still retained by various employers and a constrained international travel sector, continue to impact ridership numbers
2. Impact of ridership on the carrying value of this investment is assessed on an ongoing basis. Pre-pandemic ridership was circa 55 000 passengers per day. Current ridership is circa 26 000 passengers per day, compared to circa 20 000 passengers at the interim reporting period (March 2022)

#### Note:

The potential disposal of the Group's 50% non-strategic shareholding in the Bombela Concession Company, **will make additional cash available to invest into strategic growth**



A photograph of a modern architectural complex featuring several tall, glass-clad skyscrapers with dark, angular frames. The buildings are set against a clear blue sky. In the foreground, there are several large palm trees and a paved walkway. A semi-transparent white banner is overlaid across the middle of the image, containing the text 'DISCONTINUED OPERATIONS' in bold black letters.

# **DISCONTINUED OPERATIONS**

# DISCONTINUED OPERATIONS

## SEGMENTAL ANALYSIS

Rm	Middle East		Other		Total	
	2022	2021	2022	2021	2022	2021
Revenue	-	-	-	35	-	35
Operating loss	(62)	(110)	(51)	(146)	(113)	(256)

### A smaller loss due to diminishing discontinued operations

- Middle East:** Operating loss reflects close-out costs
- Other:** Current year mainly represents costs associated with retained liabilities in the disposed Genrec operations. Prior year includes final close out of retained assets and liabilities of the South African Infrastructure & Building business

#### Note:

Subject to the proposed sale of the Middle East companies, a negative foreign currency translation reserve adjustment of circa R360m (based on the exchange rate as at 30 June 2022) is expected to be accounted for as part of discontinued operations in FY2023. **This adjustment will be a non-cash item that will not impact the Group's equity nor its net asset value**





# FINANCIAL RESULTS

DIAVIK DIAMOND MINE – NORTHWEST TERRITORIES, CANADA

Rm	FY2022	FY2021	Variance
<b>Revenue</b>	<b>29 869</b>	<b>21 882</b>	<b>7 987</b>
<b>EBITDA</b>	<b>1 806</b>	<b>1 423</b>	<b>383</b>
<b>EBIT</b>	<b>705</b>	<b>540</b>	<b>165</b>
Net interest expense	(201)	(208)	7
Taxation	(258)	(243)	(15)
Loss from equity accounted investments	-	(1)	1
<b>Profit from continuing operations</b>	<b>246</b>	<b>88</b>	<b>158</b>
Discontinued operations	(113)	(253)	140
Non-controlling interests	2	(15)	17
<b>Attributable earnings/(loss)</b>	<b>135</b>	<b>(180)</b>	<b>315</b>

- **Revenue and EBIT:** Increased mainly due to growth in the ERI platform
- **Effective tax rate:** Remains high at 51%, due to withholding tax in foreign jurisdictions, as well as losses in entities where future taxable earnings are uncertain. Tax rate expected to normalise over the next two years
- **Discontinued operations:** Current year represents costs in the Middle East and retained liabilities associated with the disposed Genrec operations. Prior year also includes final close out of retained assets and liabilities of the disposed Infrastructure & Building business
- **Attributable earnings:** Increased significantly

Rm	June 2022	June 2021	Variance
<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
Other non-current assets	4 034	3 553	481
Current assets	8 604	8 108	496
Cash and cash equivalents	2 256	3 697	(1 441)
Assets classified as held for sale	1 012	833	179
<b>Total equity and liabilities</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Shareholders' equity	5 713	4 985	728
Interest-bearing debt - short term	2 143	2 226	(83)
- long term	1 193	786	407
Other non-current liabilities	197	254	(57)
Current liabilities	10 212	10 716	(504)
Liabilities classified as held for sale	845	772	73
<b>Net (debt)/cash</b>	<b>(1 080)</b>	<b>685</b>	<b>(1 765)</b>

- **Property, plant and equipment:** Increased investment to support requirements of a growing project portfolio
- **Shareholders' equity:** Increase mainly due to profits reported (R135m) and foreign currency movements (R483m)
- **Assets and liabilities held for sale:** Relate mainly to the Middle East companies
- **Net (debt)/cash:** Movement due to increased working capital required to support growth

# DEBT ANALYSIS

## GEARING LEVEL

		June 2022	June 2021
<b>Group Debt</b>	<b>Total Debt (Rm)</b>	<b>(3 336)</b>	<b>(3 012)</b>
	<b>Corporate debt</b>	<b>(1 909)</b>	<b>(1 755)</b>
	TNT acquisition – March 19 (R635 million)	(171)	(192)
	Overdrafts and sundry loans	(1 738)	(1 563)
	<b>Self-servicing debt</b>	<b>(902)</b>	<b>(761)</b>
	Asset-based finance - project specific	(710)	(521)
	Bombela Concession Company preference shares	(192)	(240)
	<b>IFRS 16*</b>	<b>(525)</b>	<b>(496)</b>
<b>Group Gearing Ratios</b>	<b>Total Debt (Rm)</b>	<b>(3 336)</b>	<b>(3 012)</b>
	Corporate debt	(1 909)	(1 755)
	Self-servicing debt	(902)	(761)
	IFRS 16	(525)	(496)
	<b>Total Equity (Rm)</b>	<b>5 713</b>	<b>4 985</b>
	<b>Gearing (Corporate debt)</b>	<b>33%</b>	<b>35%</b>
	<b>Gearing (Corporate and self-servicing debt)</b>	<b>49%</b>	<b>50%</b>
	<b>Gearing (Total debt post IFRS 16*)</b>	<b>58%</b>	<b>60%</b>

\* IFRS 16 represents previous operating leases recognised on the statement of financial position



Although the Group's gearing ratio is well within the acceptable range, the Group's growth trajectory will bring about increased levels of working capital required and potential liquidity pressure

In addition to pursuing the recovery of claims on projects, the Group is exploring options to address the increase in working capital required:

### **Debt facility in South Africa (+R325 million)**

Post year-end, the current R1,675 billion overdraft facility will be converted into a term loan facility of R1,350 billion and an overdraft facility of R0,650 billion

### **Clough working capital facility (+AU\$30 million to AU\$50 million)**

Clough's working capital requirements is increasing as it delivers its record order book and it does not have any existing working capital facilities. Engagement with financial institutions are underway to establish a working capital facility

### **Investment in Bombela (+R1,4 billion)**

The potential disposal of the Group's 50% non-strategic shareholding in the Bombela Concession Company, will make additional cash available to invest into strategic growth

### **Sale of shares (+R300 million)**

The Group could sell circa 26 million shares, previously acquired for various Company share schemes, in the open market



## PRESENTATION TAKEAWAYS

# PRESENTATION TAKEAWAYS



The Group's strategic efforts over the past five years are bearing fruit as demonstrated by its **quality order book** of R59,5 billion and **significant near orders** of R60,4 billion



The Group reported **strong growth in revenue and earnings** in the year under review



Net debt of R1,1 billion (FY2021: R0,7 billion cash net of debt). Delivery of the order book and associated **business growth requires additional working capital**. The Group is well progressed in addressing the increasing working capital levels to support its growth trajectory



**Energy, Resources & Infrastructure:** Platform's strategic shift delivered the strongest order book and near orders ever, **which supports the expectation of robust earnings growth over the next three years**. Significant levels of revenue secured for FY2023 and FY2024



**Mining:** The platform is expected to benefit from **investment driven by robust commodity prices and in the longer-term, by increasing demand for "future-facing" metals and minerals**. FY2023 signals a new period of growth which should be sustainable into the medium term



**Power, Industrial & Water:** Investment in South Africa's **constrained transmission & distribution infrastructure** and **renewable energy sector** is expected to provide opportunity for the platform to return to profitability in the short to medium term



**Group:** Over several years of market instability, Murray & Roberts has demonstrated an ability to deliver on its long-term strategy. The Group's exposure to select target markets, its strong order book and increasing demand for its services, hold the potential for **the Group to continue on a multi-year growth trajectory**



1. *This presentation includes certain various “forward-looking statements” within the meaning of Section 27A of the US Securities Act 10 1933 and Section 21E of the Securities Exchange Act of 1934 that reflect the current views or expectations of the Board with respect to future events and financial and operational performance. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements, including, without limitation, those concerning: the Group’s strategy; the economic outlook for the industry and the Group’s liquidity and capital resources and expenditure. These forward-looking statements speak only as of the date of this presentation and are not based on historical facts, but rather reflect the Group’s current expectations concerning future results and events and generally may be identified by the use of forward-looking words or phrases such as “believe”, “expect”, “anticipate”, “intend”, “should”, “planned”, “may”, “potential” or similar words and phrases. The Group undertakes no obligation to update publicly or release any revisions to these forward looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of any unexpected events. Any forward-looking information contained in this presentation has not been reviewed nor reported upon by the Group’s external auditors.*
2. *The financial information on which this presentation is based, has not been reviewed and reported on by the Company’s external auditors.*
3. *Neither the content of the Group’s website, nor any website accessible by hyperlinks on the Group’s website is incorporated in, or forms part of, this presentation.*



# REPORT TO STAKEHOLDERS

FOR THE YEAR ENDED 30 JUNE 2022

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**ENGINEERED** EXCELLENCE



# **REPORT TO** **STAKEHOLDERS**

FOR THE YEAR ENDED 30 JUNE 2022

**APPENDIX**



# GROUP FINANCIALS

## STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2022	FY2021	Variance
<b>Revenue</b>	<b>29 869</b>	<b>21 882</b>	<b>7 987</b>
<b>EBITDA</b>	<b>1 806</b>	<b>1 423</b>	<b>383</b>
<b>EBIT</b>	<b>705</b>	<b>540</b>	<b>165</b>
Net interest expense	(201)	(208)	7
Taxation	(258)	(243)	(15)
Loss from equity accounted investments	-	(1)	1
<b>Profit from continuing operations</b>	<b>246</b>	<b>88</b>	<b>158</b>
Discontinued operations	(113)	(253)	140
Non-controlling interests	2	(15)	17
<b>Attributable earnings/(loss)</b>	<b>135</b>	<b>(180)</b>	<b>315</b>

**Revenue increased by 37%**

1. Mainly due to growth in the ERI platform

# GROUP FINANCIALS

## STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2022	FY2021	Variance
Revenue	29 869	21 882	7 987
<b>EBITDA</b>	<b>1 806</b>	<b>1 423</b>	<b>383</b>

### EBITDA reflective of:

1. Strong contributions from the ERI and Mining platforms



Rm	FY2022	FY2021	Variance
Revenue	29 869	21 882	7 987
EBITDA	1 806	1 423	383
<b>EBIT</b>	<b>705</b>	<b>540</b>	<b>165</b>

### EBIT impacted by:

1. Depreciation of R1,0bn (FY2021: R806m)
2. Amortisation of intangible assets of R97m (FY2021: R77m)

# GROUP FINANCIALS

## STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2022	FY2021	Variance
Revenue	29 869	21 882	7 987
EBITDA	1 806	1 423	383
EBIT	705	540	165
<b>Net interest expense</b>	<b>(201)</b>	<b>(208)</b>	<b>7</b>

1. Reflects marginal improvement from the prior period

# GROUP FINANCIALS

## STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2022	FY2021	Variance
Revenue	29 869	21 882	7 987
EBITDA	1 806	1 423	383
EBIT	705	540	165
Net interest expense	(201)	(208)	7
Taxation	(258)	(243)	(15)

### Effective tax rate remains high at 51% mainly due to:

- Remains high at 51%, due to withholding tax in foreign jurisdictions, as well as losses in entities where future taxable earnings are uncertain. Tax rate expected to normalise over the next two years



# GROUP FINANCIALS

## STATEMENT OF FINANCIAL PERFORMANCE

Rm	FY2022	FY2021	Variance
Revenue	29 869	21 882	7 987
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Taxation	(258)	(243)	(15)
Loss from equity accounted investments	-	(1)	1
<b>Profit from continuing operations</b>	<b>246</b>	<b>88</b>	<b>158</b>
<b>Discontinued operations</b>	<b>(113)</b>	<b>(253)</b>	<b>140</b>

### A smaller loss due to diminishing discontinued operations

- Middle East:** Operating loss reflects close-out costs
- Other:** Current year mainly represents costs associated with retained liabilities in the disposed Genrec operations. Prior year includes final close out of retained assets and liabilities of the South African Infrastructure & Building business

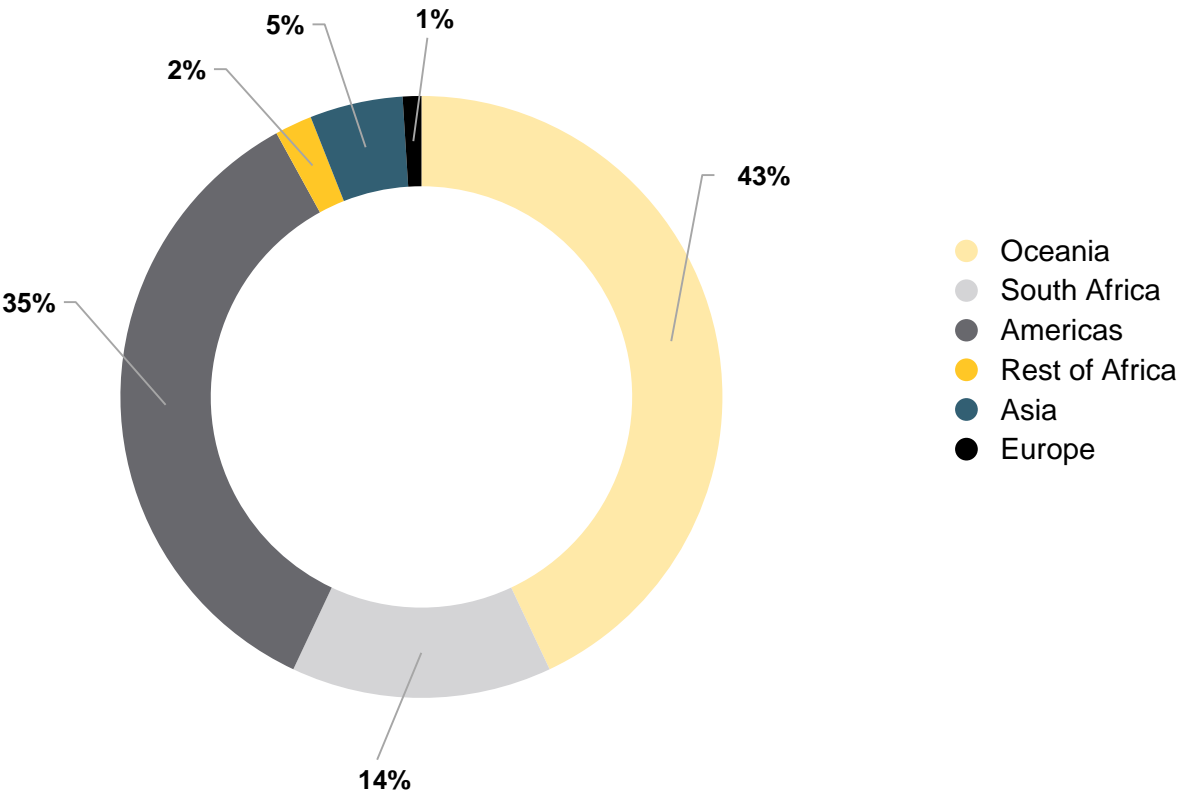
### Note:

Subject to the proposed sale of the Middle East companies, a negative foreign currency translation reserve adjustment of circa R360m (based on the exchange rate as at 30 June 2022) is expected to be accounted for as part of discontinued operations in FY2023. **This adjustment will be a non-cash item that will not impact the Group's equity nor its net asset value**

# GEOGRAPHIC DIVERSIFICATION

BRINGS RESILIENCE THROUGHOUT ECONOMIC CYCLE

Revenue Distribution



Rm	June 2022	June 2021	Variance
<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
Other non-current assets	4 034	3 553	481
Current assets	8 604	8 108	496
Cash and cash equivalents	2 256	3 697	(1 441)
Assets classified as held for sale	1 012	833	179
<b>Total equity and liabilities</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Shareholders' equity	5 713	4 985	728
Interest-bearing debt - short term	2 143	2 226	(83)
- long term	1 193	786	407
Other non-current liabilities	197	254	(57)
Current liabilities	10 212	10 716	(504)
Liabilities classified as held for sale	845	772	73
<b>Net (debt)/cash</b>	<b>(1 080)</b>	<b>685</b>	<b>(1 765)</b>



# GROUP FINANCIALS

## STATEMENT OF FINANCIAL POSITION

Rm	June 2022	June 2021	Variance
Total assets	20 303	19 739	564
Property, plant and equipment	4 397	3 548	849

**Property, plant and equipment increase relates mainly to:**

1. Increased investment to support requirements of a growing project portfolio

Rm	June 2022	June 2021	Variance
<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
Other non-current assets	4 034	3 553	481

### Non-current assets comprise of:

1. Deferred taxation assets (R563m)
2. Goodwill and intangible assets (R2 022m)
3. Bombela Concession Company investment (R1 442m)
4. Net investment in the lease - IFRS 16 (R1m)
5. Other (R6m)

Rm	June 2022	June 2021	Variance
<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
Other non-current assets	4 034	3 553	481
<b>Current assets</b>	<b>8 604</b>	<b>8 108</b>	<b>496</b>

### Current assets comprise of:

1. Contracts-in-progress and contract receivables (R6 292m)
2. Other receivables, including joint venture loans (R1 768m)
3. Inventories (R495m)
4. Net investment in the lease – IFRS 16 (R2m)
5. Current taxation asset (R47m)



# GROUP FINANCIALS

## STATEMENT OF FINANCIAL POSITION

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<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
Other non-current assets	4 034	3 553	481
Current assets	8 604	8 108	496
<b>Cash and cash equivalents</b>	<b>2 256</b>	<b>3 697</b>	<b>(1 441)</b>

### Cash consists mainly of:

1. Unrestricted cash of R2,0bn (excluding overdraft of R1,5bn)
2. Restricted cash of R250m

# GROUP FINANCIALS

## STATEMENT OF FINANCIAL POSITION

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<b>Total equity and liabilities</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
<b>Shareholders' equity</b>	<b>5 713</b>	<b>4 985</b>	<b>728</b>

### Movement in shareholders' equity due to:

1. Attributable profit (R135m)
2. Foreign currency translation reserve (+R483m) and other movements (+R110m)

# GROUP FINANCIALS

## STATEMENT OF FINANCIAL POSITION

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Shareholders' equity	5 713	4 985	728
<b>Interest-bearing debt - short term</b>	<b>2 143</b>	<b>2 226</b>	<b>(83)</b>
<b>- long term</b>	<b>1 193</b>	<b>786</b>	<b>407</b>

### Increase in interest-bearing debt due to:

1. Increase in overdraft and asset based finance required to support growth



# GROUP FINANCIALS

## STATEMENT OF FINANCIAL POSITION

Rm	June 2022	June 2021	Variance
<b>Total assets</b>	<b>20 303</b>	<b>19 739</b>	<b>564</b>
Property, plant and equipment	4 397	3 548	849
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Interest-bearing debt - short term	2 143	2 226	(83)
- long term	1 193	786	407
Other non-current liabilities	197	254	(57)
<b>Current liabilities</b>	<b>10 212</b>	<b>10 716</b>	<b>(504)</b>

### Decrease in current liabilities mainly due to:

1. Overclaims and advance payments in ERI platform

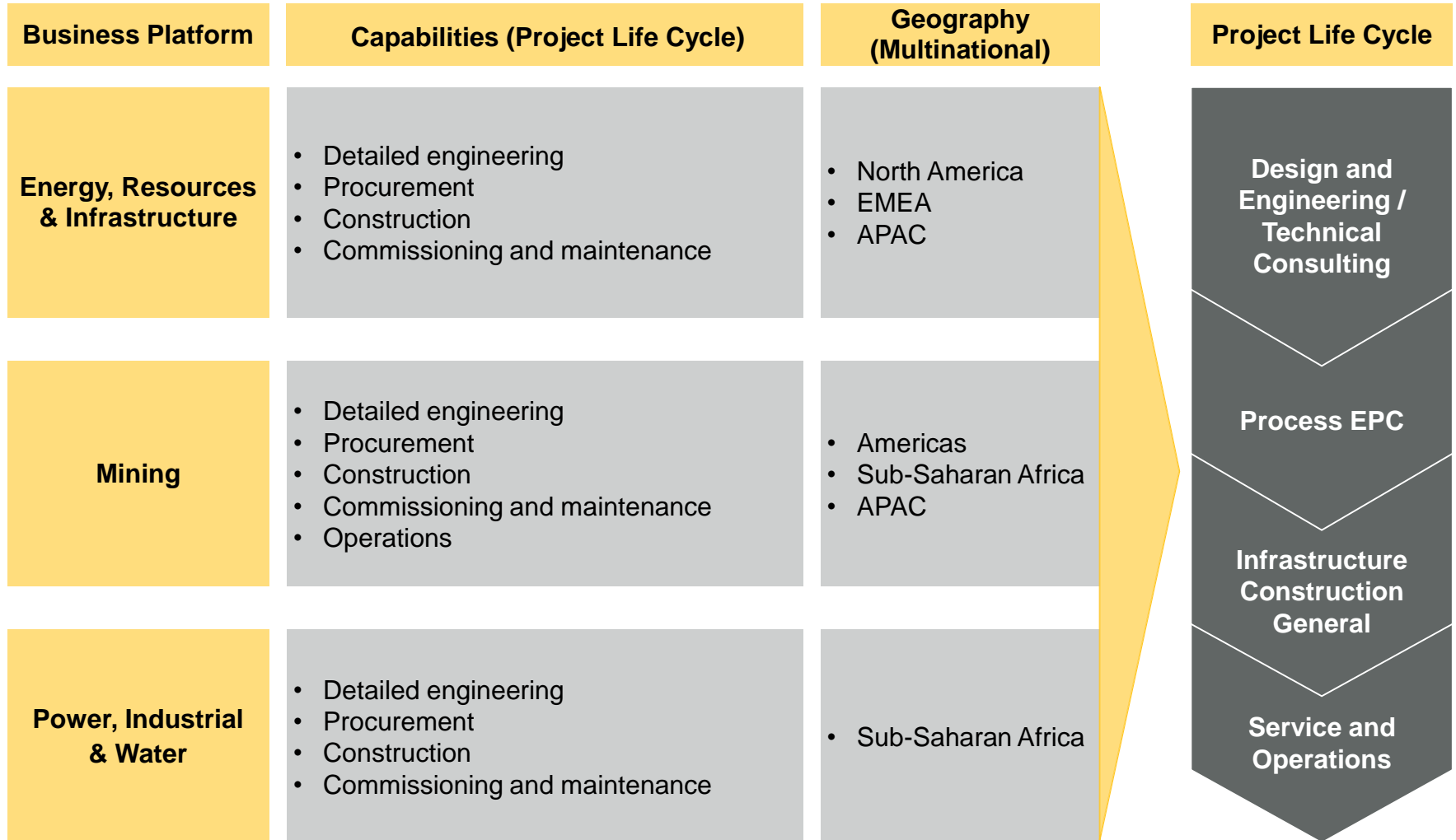


# STRATEGY & PLATFORM CAPABILITY

MURRAY & ROBERTS TRAINING ACADEMY, SOUTH AFRICA

# STRATEGIC DIRECTION

BUSINESS MODEL: COMPREHENSIVE SERVICE OFFERING ACROSS PROJECT LIFE CYCLE IN SELECTED TARGET MARKETS





**Clough (Australia, USA, Canada, Papua New Guinea)** is a pioneering engineering and construction company established in 1919 in Perth, Western Australia. Clough delivers sustainable high performing assets for the infrastructure, resources and energy industries underpinned by a dedication to problem solving and getting the job done safely and efficiently

Today, Clough manages a global workforce of over 2000 people from operating centres across Australia, Papua New Guinea, Asia, UK, and North America that strive for the best in everything, setting new safety and performance benchmarks



**e2o (Australia, USA)** is a leading multi-discipline commissioning contractor. The company provides an independent commissioning solution across the entire project lifecycle. This service plans and integrates commissioning requirements throughout the engineering, construction, start up and handover phases of the project



**Booth Welsh (Scotland)** specialises in the provision of electrical, instrumentation and automation design, process consultancy, project management, implementation and commissioning services



**CH-IV (USA)** global engineering and consulting firm that provides full spectrum solutions to asset developers, regulators, owners, operators and lenders across the energy, infrastructure and resources industries



**JJ White (USA)** is headquartered in Philadelphia, Pennsylvania, United States and specializes in industrial maintenance and related construction services that cover a full range of mechanical and electrical disciplines





**Cementation Canada & USA** is a leading provider of underground mining contracting and engineering services throughout North and South America. The company specialises in the design and construction of underground facilities including shaft, ramp accesses, mine development and raises, as well as large diameter raise drilling



**Murray & Roberts  
Cementation**

**Murray & Roberts Cementation (Africa)** is a first-choice mining contractor. The company offers a comprehensive range of capabilities and services, from concept to commissioning, and is the reputed leader in exploration drilling, shaft sinking, tunnelling, contract mining, raisedrilling and specialised mining services (engineering and design), with a strong track record of successful mine project delivery



**RUC Mining (Australasia)** is a shaft sinking and raise drilling specialist. RUC is based in Western Australia and operates in Australia and the Asia Pacific region. RUC's shaft sinking capability includes blind sinking and strip and line operations and offers a complete solution from installing shaft collars and excavating pre-sinks to main sinking and equipping large diameter shafts, in some of the most challenging environments in the world. The company has offices in Australia, Hong Kong, Indonesia and Mongolia



**Merit (Canada)** provides project and construction consulting management services. Committed to keeping the scope of a project in the "owner's control", Merit acts as an extension of a project owner's development team and assists in the selection and co-ordination of resources best suited to a particular project



**Terra Nova Technologies (USA)** designs, supplies and commissions overland conveyors, crushing/conveying systems, industry-renowned mobile stacking systems, heap leach systems and crushing and screening plants



**GCR Mongolia** combines the skills and strengths of Gobi Infrastructure Partners LLC (GIP), Clough Projects International Pty Ltd (Clough) and RUC Cementation Mining (RUC), offering a level of project delivery which is unmatched in the market

**Murray  
& Roberts****Murray & Roberts  
Power & Energy**  
Engineers and Constructors

**Murray & Roberts Power & Energy** is the platform's engineering, procurement and construction ("EPC") projects implementer, adding unique value to the constructability, integration and ultimate performance of the projects it undertakes. Murray & Roberts Power & Energy offers the full spectrum of multi-disciplinary EPC services including piping, tanks farms & platework, mechanical, electrical, process equipment, structural steel & instrumentation

**Murray  
& Roberts****Murray & Roberts  
Water**  
Engineers and Constructors

**Murray & Roberts Water** has the capability and expertise to design, supply equipment, construct, commission, operate and maintain water treatment plants in Africa. Services include: mine water treatment; sea water desalination; industrial effluent treatment; municipal water & waste water re-use and water supply for power generation infrastructure. These can be offered as large scale permanent plants or modular containerised plants with the option to scale up if necessary

**W SOLAR**  
WADE WALKER SOLAR

**Wade Walker Solar** is positioned to provide cleaner energy solutions through the development, engineering, procurement and construction of rooftop and ground-mounted photovoltaic solar installations in the Southern African Development Community. This business provides project development, EPC as well as equipment supply services

**WADE  
WALKER**

**Wade Walker** provides major individual clients with a broad range of services in the electrical control and instrumentation construction fields, serving the mining, water treatment, petrochemical, iron & steel, sustainable energy & power markets

**OPTIPOWER  
PROJECTS**

**OptiPower Projects** delivers projects in the transmission, distribution and substation sectors of the power market. OptiPower also has its own in-house engineering department that offers full turn-key design and specialised construction solutions to its customers

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